

COST ASSUMPTIONS, CONDITIONS AND CONSTRAINTS

The Respondent should list and describe as part of its Cost Proposal any special cost assumptions, conditions, and/or constraints relative to, or which impact, the prices presented on the Cost Schedules. It is of particular importance to describe any assumptions made by the Respondent in the development of the Respondent's Technical Proposal that have a material impact on price. It is in the best interest of the Respondent to make explicit the assumptions, conditions, and/or constraints that underlie the values presented on the Cost Schedules. Assumptions, conditions, or constraints that conflict with the solicitation requirements is not acceptable. Please compose and return this document in a PDF format, labeled as "Cost Assumptions, Conditions and Constraints".

STAT Courier's pricing was developed using the following cost assumptions. We welcome the opportunity to discuss our pricing assumptions with IDOHL and make changes as appropriate.

- All IDOHL pricing, during non-flu season is based on servicing and invoicing 293 locations per week as per *Attachment D*.
 - *Please note:* Any significant and consistent deviation from the number of locations or frequency provided in *Attachment D* may result in an adjustment of pricing.
- All IDOHL pricing during flu season is based on servicing and invoicing 54 flu locations per week, in addition to the above, as per *Attachment D* (18 locations x 3 times per week).
 - *Please note:* Any significant and consistent deviation from the number of locations or frequency provided in *Attachment D* may result in an adjustment of pricing.
- All pricing includes coolers (including brands other than Accutemp) and cold packs. Dry ice, if needed, will be \$35 per pickup location, and the cost of any data loggers (if required) will be billed at market rates.
- All pricing and routing is based on delivering supplies within two service days of pickup.
- For supplies, pricing is based on lab supply delivery service and not a freight/trucking delivery service contract. Volumes and frequency assumptions are based on data provided with the Questions and Answers document. STAT Courier reserves the right to adjust pricing should volumes of supplies morph into significantly larger quantities and/or higher frequency of delivery.
- For the 'weekly' pickups for IDOHL, STAT Courier will strive to work with each location with regards to the scheduled pickup day, however, we reserve the right to determine the day to maximize route efficiency.



- For the 'weekly' pickups for IDOHL, it is understood that once the day of the week is determined, the weekly pickup day will remain the same moving forward.
- For the 'flu' locations receiving three days per week service, routing has been modeled as Monday-Wednesday-Friday pickups. STAT Courier will strive to accommodate any changes; however, we reserve the right to determine the days to maximize route efficiency.
- For scheduled IDOHL locations, the first pickups will start at 10:30am.
- IDOHL and DEP pricing is based on servicing all regions.
- In the unlikely event that a specimen is damaged in transit (*Section 1.4.1*), it is understood that the repeat cost to transport this specimen will be paid by the contractor. Given no cost range has been provided to re-test a specimen, a maximum of \$100 per test would be applicable.

